

Sales Office

**Buyer Name** 

Phone/Fax

**Account Types** 

Billing Type

Comments

CPE

WJLA/GJLA/EJLA

Weekly/Irregular

Local/Political Candidate Direct BRD

C23C29

Contract #	5032701	Date Entered	11/10/21
Schedule Dates	10/23/21-10/31/21	Last Modified	11/10/21
Advertiser	Glenn Youngkin for VA Governor-R (140580)	Entered By	Mark Afshar
Agency	Smart Media Group-Alexandria (6613)	СО-ОР	No
Product	POLITICAL CANDIDATE (ns) (1186)	External #	
Brand	C23C29 10.23-10.29 (1637061)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	3 Wide Life
Salas Offica	\\\/\1\ \\\/\C\\\ \\\/\C\\\ \\\/\\\\\\\\\\	Package Deal	

Commission %

Commission

**Net Total** 

Sales Tax

0.00

\$0.00

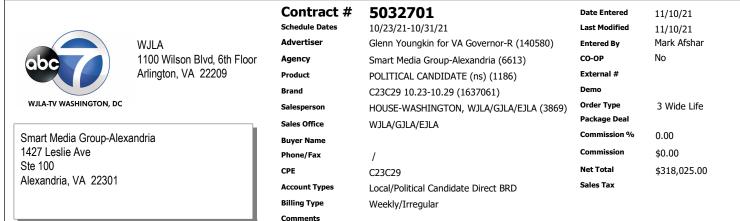
\$318,025.00

Washington (WJLA
By Broadcast Month
Oct. 2021
Grand Total:

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	r Sa	a Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	9A- Live with Kelly		2						2	\$400.00	\$800.00	Washington (WJLA)		11/10/21
2.0	Normal Line / SPOT	10/26/21-10/26/21	2	:30	9A- Live with Kelly			2					2	\$400.00	\$800.00	Washington (WJLA)		11/10/21
3.0	Normal Line / SPOT	10/27/21-10/27/21	2	:30	9A- Live with Kelly				2				2	\$400.00	\$800.00	Washington (WJLA)		11/10/21
4.0	Normal Line / SPOT	10/28/21-10/28/21	2	:30	9A- Live with Kelly					2			2	\$400.00	\$800.00	Washington (WJLA)		11/10/21
5.0	Normal Line / SPOT	10/29/21-10/29/21	2	:30	9A- Live with Kelly					2	2		2	\$400.00	\$800.00	Washington (WJLA)		11/10/21
6.0	Normal Line / SPOT	10/25/21-10/25/21	3	:30	10A- News-Good Morning Washington at 10a		2						2	\$250.00	\$500.00	Washington (WJLA)		11/10/21
7.0	Normal Line / SPOT	10/26/21-10/26/21	3	:30	10A- News-Good Morning Washington at 10a			2					2	\$250.00	\$500.00	Washington (WJLA)		11/10/21
8.0	Normal Line / SPOT	10/27/21-10/27/21	3	:30	10A- News-Good Morning Washington at 10a				2				2	\$250.00	\$500.00	Washington (WJLA)		11/10/21
9.0	Normal Line / SPOT	10/28/21-10/28/21	3	:30	10A- News-Good Morning Washington at 10a					2			2	\$250.00	\$500.00	Washington (WJLA)		11/10/21
10.0	Normal Line / SPOT	10/29/21-10/29/21	3	:30	10A- News-Good Morning Washington at 10a					2	2		2	\$250.00	\$500.00	Washington (WJLA)		11/10/21
11.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	10:58:25A- ABC-The View		1						1	\$1,050.00	\$1,050.00	Washington (WJLA)		11/10/21
			_				D B //	Λ —				170	1 0	누				
					CON		<ivi< td=""><td>ΑI</td><td>IUI</td><td>N C</td><td>,UI</td><td>111</td><td>KAC</td><td> </td><td></td><td></td><td></td><td></td></ivi<>	ΑI	IUI	N C	,UI	111	KAC					
Accepted-	-Agency/Advertiser:	·		Date:	Accepted-St	tation:								Date:	Comments:	·	·	

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back



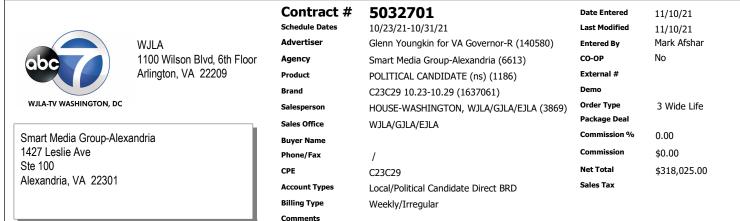
Washington (WJL		
By Broadcast Month	Spots	<u>Rate</u>
Oct. 2021	245	\$318,025.00
Grand Total:	245	\$318,025.00
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	r Sa	a Su	Spots	Rate	Total	Station	Comments	Entered
12.0	Normal Line / SPOT	10/26/21-10/26/21	1	:30	10:58:25A- ABC-The View			1						\$1,050.00		Washington (WJLA)		11/10/21
12.0.1	Preempt	10/26/21														Washington (WJLA)	Pre-empt/Exception -	
13.0	Normal Line / SPOT	10/27/21-10/27/21	1	:30	10:58:25A- ABC-The View				1				1	\$1,050.00	\$1,050.00	Washington (WJLA)		11/10/21
14.0	Normal Line / SPOT	10/28/21-10/28/21	1	:30	10:58:25A- ABC-The View					1			1	\$1,050.00	\$1,050.00	Washington (WJLA)		11/10/21
15.0	Normal Line / SPOT	10/29/21-10/29/21	1	:30	10:58:25A- ABC-The View					1	.		1	\$1,050.00	\$1,050.00	Washington (WJLA)		11/10/21
16.0	Normal Line / SPOT	10/25/21-10/25/21	1		11:59:56A- News-7News ON YOUR SIDE at Noon		3						3	\$800.00	\$2,400.00	Washington (WJLA)		11/10/21
17.0	Normal Line / SPOT	10/26/21-10/26/21	1		11:59:56A- News-7News ON YOUR SIDE at Noon			3					3	\$800.00	\$2,400.00	Washington (WJLA)		11/10/21
18.0	Normal Line / SPOT	10/27/21-10/27/21	1		11:59:56A- News-7News ON YOUR SIDE at Noon				3				3	\$800.00	\$2,400.00	Washington (WJLA)		11/10/21
19.0	Normal Line / SPOT	10/28/21-10/28/21	1		11:59:56A- News-7News ON YOUR SIDE at Noon					3			3	\$800.00	\$2,400.00	Washington (WJLA)		11/10/21
20.0	Normal Line / SPOT	10/29/21-10/29/21	1		11:59:56A- News-7News ON YOUR SIDE at Noon					3	3		3	\$800.00	\$2,400.00	Washington (WJLA)		11/10/21
21.0	Normal Line / SPOT	10/25/21-10/25/21	2		12:57:56P- ABC-GMA3: What You Need to Know		2						2	\$525.00	\$1,050.00	Washington (WJLA)		11/10/21
					CON	FIF	RMA	ΑT	101	N C	10	NTF	RAC	Т				
Accepted	-Agency/Advertiser:			Date:	Accepted-St	ation:								Date:	Comments:			

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B/E Bookend P/B Piggy Back

Printed At: 05:02 PM on Tuesday, February 8 2022



22.0	Normal Line / SPOT	10/26/21-10/26/21	2	:30	12:57:56P- ABC-GMA3: What You Need to Know			2				2	\$525.00	\$1,050.00	Washington (WJLA)	11/10/21
23.0	Normal Line / SPOT	10/27/21-10/27/21	2	:30	12:57:56P- ABC-GMA3: What You Need to Know				2			2	\$525.00	\$1,050.00	Washington (WJLA)	11/10/21
24.0	Normal Line / SPOT	10/28/21-10/28/21	2	:30	12:57:56P- ABC-GMA3: What You Need to Know				2			2	\$525.00	\$1,050.00	Washington (WJLA)	11/10/21
25.0	Normal Line / SPOT	10/29/21-10/29/21	2	:30	12:57:56P- ABC-GMA3: What You Need to Know					2		2	\$525.00	\$1,050.00	Washington (WJLA)	11/10/21
26.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	2P- ABC-General Hospital		1					1	\$1,050.00	\$1,050.00	Washington (WJLA)	11/10/21
27.0	Normal Line / SPOT	10/26/21-10/26/21	1	:30	2P- ABC-General Hospital			1				1	\$1,050.00	\$1,050.00	Washington (WJLA)	11/10/21
28.0	Normal Line / SPOT	10/27/21-10/27/21	1	:30	2P- ABC-General Hospital				1			1	\$1,050.00	\$1,050.00	Washington (WJLA)	11/10/21
29.0	Normal Line / SPOT	10/28/21-10/28/21	1	:30	2P- ABC-General Hospital				1			1	\$1,050.00	\$1,050.00	Washington (WJLA)	11/10/21
30.0	Normal Line / SPOT	10/29/21-10/29/21	1	:30	2P- ABC-General Hospital					1		1	\$1,050.00	\$1,050.00	Washington (WJLA)	11/10/21
31.0	Normal Line / SPOT	10/25/21-10/25/21	3		5A- News-7News ON YOUR SIDE at 5AM		3					3	\$150.00	\$450.00	Washington (WJLA)	11/10/21
32.0	Normal Line / SPOT	10/26/21-10/26/21	3		5A- News-7News ON YOUR SIDE at 5AM			3				3	\$150.00	\$450.00	Washington (WJLA)	11/10/21
					CON	FIRI	M/	\TI	ION	CON	NTR	RAC	Π	·		
Accepted-	-Agency/Advertiser:			ate:	Accepted-St	ation:							Date:	Comments:		

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Total

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Line

Printed At: 05:02 PM on Tuesday, February 8 2022

Line Type / Break Type (Ref #)

Dates

Sec Length Washington (WJLA)

Oct. 2021

Grand Total:

Station

By Broadcast Month Spots

245

245

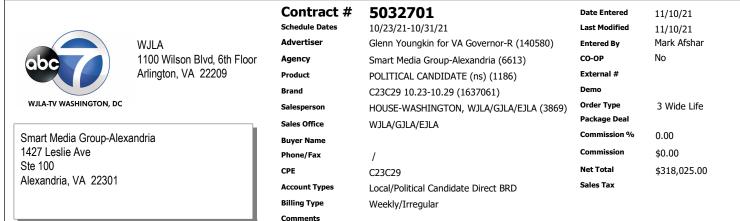
Comments

Entered

<u>Rate</u>

\$318,025.00

\$318,025.00



Washington (WJLA	-	
By Broadcast Month	Spots 5	<u>Rate</u>
Oct. 2021	245	\$318,025.00
Grand Total:	245	\$318,025.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a S	u Spo	s Rate	Total	Station	Comments	Entered
33.0	Normal Line / SPOT	10/27/21-10/27/21	3		5A- News-7News ON YOUR SIDE at 5AM				3					3 \$150.0	90 \$450.00	) Washington (WJLA)		11/10/21
34.0	Normal Line / SPOT	10/28/21-10/28/21	3		5A- News-7News ON YOUR SIDE at 5AM					3				3 \$150.0	90 \$450.00	) Washington (WJLA)		11/10/21
35.0	Normal Line / SPOT	10/29/21-10/29/21	3		5A- News-7News ON YOUR SIDE at 5AM						3			3 \$150.0	90 \$450.00	) Washington (WJLA)		11/10/21
36.0	Normal Line / SPOT	10/25/21-10/25/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM		3							3 \$525.0	\$1,575.00	) Washington (WJLA)		11/10/21
37.0	Normal Line / SPOT	10/26/21-10/26/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM			3						3 \$525.0	\$1,575.00	) Washington (WJLA)		11/10/21
38.0	Normal Line / SPOT	10/27/21-10/27/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM				3					3 \$525.0	\$1,575.00	) Washington (WJLA)		11/10/21
39.0	Normal Line / SPOT	10/28/21-10/28/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM					3				3 \$525.0	90 \$1,575.00	) Washington (WJLA)		11/10/21
40.0	Normal Line / SPOT	10/29/21-10/29/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM						3			3 \$525.0	\$1,575.00	Washington (WJLA)		11/10/21
41.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	6:58A- 8A (EST)		2							2 \$1,600.0	\$3,200.00	Washington (WJLA)		11/10/21
42.0	Normal Line / SPOT	10/26/21-10/26/21	1	:30	6:58A- 8A (EST)			2						2 \$1,600.0	\$3,200.00	Washington (WJLA)		11/10/21
		•			CON	FIR	RMA	ΑΤΙ	0	N C	COI	VТ	RA	CT	•		•	

Accepted-Agency/Advertiser: Date: Accepted-Station: Date: Comments:

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B/E Bookend P/B Piggy Back

Smai 1427 Ste 1	A-TV WASHINGTON, DC  rt Media Group-Alexa Leslie Ave 00 andria, VA 22301	WJLA 1100 Wilson Blvd, 6th Arlington, VA 22209	Floor Aq Pr Br Sa Sa Bl Pr CC Ac	chedule Da dvertiser gency roduct rand alesperson ales Office uyer Name hone/Fax PE ccount Type Ulling Type	tes 10/23/21-10/3 Glenn Youngkii Smart Media G POLITICAL CAI C23C29 10.23- HOUSE-WASHI WJLA/GJLA/EJI / C23C29	1/21 n for roup- NDID 10.29 NGTO LA	·Alexa ATE (i 9 (163 ON, W	ndria ns) (1 87061 /JLA/(	(6613 1186) .) GJLA/E	3)	,	Date En Last Mo Entered CO-OP Externa Demo Order To Package Commis Commis Net Tot: Sales Ta	dified 1 By N I # I # I pype 2 Deal Sion (1 Sion (2 Sion (2 Sion (3 Sion (3 Sion (4)	1/10/21 1/10/21 Mark Afshar Io 3 Wide Life 0.00 60.00 6318,025.00		Washington (WJLA By Broadcast Month Oct. 2021 Grand Total:	-	\$318,025.00 \$318,025.00
Line	Line Type / Break Typ	pe (Ref #) Date	s Sec	Length	Run Times	SPW	Мо	Tu	We T	h Fr	Sa	Su Spots	Rate	Total		Station	Commen	ts Entered
43.0	Normal Line / SPOT	10/27/21-10/2	7/21 1	1 :30	6:58A- 8A (EST)				2			2	\$1,600.	\$3,200.00	Washingto	in (WJLA)		11/10/21
44.0	Normal Line / SPOT	10/28/21-10/2	8/21 1	1 :30	6:58A- 8A (EST)				2	2		2	\$1,600.	\$3,200.00	Washingto	n (WJLA)		11/10/21
45.0	Normal Line / SPOT	10/29/21-10/2	9/21 1	1 :30	6:58A- 8A (EST)					2		2	\$1,600.	\$3,200.00	Washingto	n (WJLA)		11/10/21
46.0	Normal Line / SPOT	10/29/21-10/2	9/21 2	2 :30	9P- ABC-20/20 (Friday)					2		2	\$2,000.	94,000.00	Washingto	n (WJLA)		11/10/21
47.0	Normal Line / SPOT	10/23/21-10/2	3/21 2	2 :30	7A- ABC-Good Morning America Saturday						2	2	\$400.	\$800.00	) Washingto	n (WJLA)		11/10/21
48.0	Normal Line / SPOT	10/23/21-10/2	3/21 2	2 :30	8A- News-7News ON YOUR SIDE Weekend at 8AM						2	2	\$325.	00 \$650.00	Washingto	n (WJLA)		11/10/21
49.0	Normal Line / SPOT	10/25/21-10/2	5/21 1	1 :30	8A- 9A (EST)		2					2	\$1,600.	93,200.00	Washingto	n (WJLA)		11/10/21

2

2

CONFIRMATION CONTRACT

2

2

2

\$1,600.00

\$1,600.00

\$1,600.00

\$1,600.00

Date:

\$400.00

\$3,200.00 Washington (WJLA)

\$3,200.00 Washington (WJLA)

\$3,200.00 Washington (WJLA)

\$3,200.00 Washington (WJLA)

\$800.00 Washington (WJLA)

Comments:

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Accepted-Station:

:30 8A- 9A (EST)

:30 8A- 9A (EST)

:30 8A- 9A (EST)

:30 8A- 9A (EST)

Date:

:30 9A- ABC-Good Morning America Saturday 2

50.0 Normal Line / SPOT

51.0 Normal Line / SPOT

52.0 Normal Line / SPOT

53.0 Normal Line / SPOT

54.0 Normal Line / SPOT

Accepted-Agency/Advertiser:

11/10/21

11/10/21

11/10/21

11/10/21

11/10/21

10/26/21-10/26/21

10/27/21-10/27/21

10/28/21-10/28/21

10/29/21-10/29/21

10/23/21-10/23/21

		Contract # Schedule Dates	<b>5032701</b> 10/23/21-10/31/21	Date Entered Last Modified	11/10/21 11/10/21
	WJLA	Advertiser	Glenn Youngkin for VA Governor-R (140580)	Entered By	Mark Afshar
abc	1100 Wilson Blvd, 6th Floor	Agency	Smart Media Group-Alexandria (6613)	CO-OP	No
GIOO	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	C23C29 10.23-10.29 (1637061)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	3 Wide Life
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Smart Media Group-Alexa	andria	Buyer Name		Commission %	0.00
1427 Leslie Ave		Phone/Fax	/	Commission	\$0.00
Ste 100 Alexandria, VA 22301		СРЕ	C23C29	Net Total	\$318,025.00
		Account Types	Local/Political Candidate Direct BRD	Sales Tax	
		Billing Type	Weekly/Irregular		

Comments

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
55.0	Normal Line / SPOT	10/24/21-10/24/21	3		7:30A- News-7News ON YOUR SIDE Weekend at 730AM							1	1	\$100.00	\$100.00	Washington (WJLA)		11/10/21
56.0	Normal Line / SPOT	10/24/21-10/24/21	2		7:58:40A- ABC-Good Morning America Sunday							2	2	\$450.00	\$900.00	Washington (WJLA)		11/10/21
57.0	Normal Line / SPOT	10/24/21-10/24/21	3		10A- News-Full Measure with Sharyl Attkisson							1	1	\$125.00	\$125.00	Washington (WJLA)		11/10/21
58.0	Normal Line / SPOT	10/25/21-10/25/21	1		3:59:27P- News-7News ON YOUR SIDE at 4PM		2						2	\$800.00	\$1,600.00	Washington (WJLA)		11/10/21
59.0	Normal Line / SPOT	10/26/21-10/26/21	1		3:59:27P- News-7News ON YOUR SIDE at 4PM			2					2	\$800.00	\$1,600.00	Washington (WJLA)		11/10/21
60.0	Normal Line / SPOT	10/27/21-10/27/21	1		3:59:27P- News-7News ON YOUR SIDE at 4PM				2				2	\$800.00	\$1,600.00	Washington (WJLA)		11/10/21
61.0	Normal Line / SPOT	10/28/21-10/28/21	1		3:59:27P- News-7News ON YOUR SIDE at 4PM					2			2	\$800.00	\$1,600.00	Washington (WJLA)		11/10/21
62.0	Normal Line / SPOT	10/29/21-10/29/21	1		3:59:27P- News-7News ON YOUR SIDE at 4PM					2	!		2	\$800.00	\$1,600.00	Washington (WJLA)		11/10/21
63.0	Normal Line / SPOT	10/25/21-10/25/21	1		4:59:30P- News-7News ON YOUR SIDE at 5PM		3						3	\$1,200.00	\$3,600.00	Washington (WJLA)		11/10/21
		•			CON	FIF	RM/	AT.	101	V C	ON	TF	RACT	Γ			1	
Accepted	-Agency/Advertiser:			Date:	Accepted-St	ation:								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 05:02 PM on Tuesday, February 8 2022

<u>Rate</u>

\$318,025.00

\$318,025.00

Washington (WJLA)

By Broadcast Month Spots

245

245

Oct. 2021

Grand Total:

		Contract # Schedule Dates	<b>5032701</b> 10/23/21-10/31/21	Date Entered Last Modified	11/10/21 11/10/21
	WJLA	Advertiser	Glenn Youngkin for VA Governor-R (140580)	Entered By	Mark Afshar
abc	1100 Wilson Blvd, 6th Floor	Agency	Smart Media Group-Alexandria (6613)	CO-OP	No
G.OO	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	C23C29 10.23-10.29 (1637061)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	3 Wide Life
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Smart Media Group-Alexa	andria	Buyer Name	- , , -	Commission %	0.00
1427 Leslie Ave		Phone/Fax	/	Commission	\$0.00
Ste 100		СРЕ	C23C29	Net Total	\$318,025.00
Alexandria, VA 22301		Account Types	Local/Political Candidate Direct BRD	Sales Tax	
		D.111.			

Ste 1	Leslie Ave 00 andria, VA 22301		CPI Acc Bill	one/Fax E count Type ing Type mments	/ C23C29 Local/Political ( Weekly/Irregul		late C	virect	: BRD			Commiss Net Tota Sales Ta:	I \$3	0.00 0.18,025.00			
Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
64.0	Normal Line / SPOT	10/26/21-10/26/21	1		4:59:30P- News-7News ON YOUR SIDE at 5PM			3				3	\$1,200.00	\$3,600.00	Washington (WJLA)		11/10/21
65.0	Normal Line / SPOT	10/27/21-10/27/21	1		4:59:30P- News-7News ON YOUR SIDE at 5PM				3			3	\$1,200.00	\$3,600.00	Washington (WJLA)		11/10/21
66.0	Normal Line / SPOT	10/28/21-10/28/21	1		4:59:30P- News-7News ON YOUR SIDE at 5PM				3			3	\$1,200.00	\$3,600.00	Washington (WJLA)		11/10/21
67.0	Normal Line / SPOT	10/29/21-10/29/21	1		4:59:30P- News-7News ON YOUR SIDE at 5PM					3		3	\$1,200.00	\$3,600.00	Washington (WJLA)		11/10/21
68.0	Normal Line / SPOT	10/25/21-10/25/21	1		5:59:26P- News-7News ON YOUR SIDE at 6PM		2					2	\$1,800.00	\$3,600.00	Washington (WJLA)		11/10/21
69.0	Normal Line / SPOT	10/26/21-10/26/21	1		5:59:26P- News-7News ON YOUR SIDE at 6PM			2				2	\$1,800.00	\$3,600.00	Washington (WJLA)		11/10/21
70.0	Normal Line / SPOT	10/27/21-10/27/21	1		5:59:26P- News-7News ON YOUR SIDE at 6PM				2			2	\$1,800.00	\$3,600.00	Washington (WJLA)		11/10/21
71.0	Normal Line / SPOT	10/28/21-10/28/21	1		5:59:26P- News-7News ON YOUR SIDE at 6PM				2			2	\$1,800.00	\$3,600.00	Washington (WJLA)		11/10/21
72.0	Normal Line / SPOT	10/29/21-10/29/21	1		5:59:26P- News-7News ON YOUR SIDE at 6PM					2		2	\$1,800.00	\$3,600.00	Washington (WJLA)		11/10/21

		CONFIRMATION CONTRAC	T	
Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 05:02 PM on Tuesday, February 8 2022

<u>Rate</u>

\$318,025.00

\$318,025.00

Washington (WJLA)

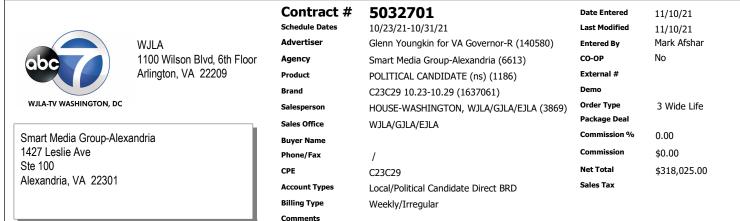
By Broadcast Month Spots

245

245

Oct. 2021

Grand Total:



Washington (WJLA	-	
By Broadcast Month		<u>Rate</u>
Oct. 2021	245	\$318,025.00
Grand Total:	245	\$318,025.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
73.0	Normal Line / SPOT	10/25/21-10/25/21	3	:30	6:27P- 6:30P (EST)		1							1	\$2,500.00	\$2,500.00	Washington (WJLA)		11/10/21
74.0	Normal Line / SPOT	10/27/21-10/27/21	3	:30	6:27P- 6:30P (EST)				1					1	\$2,500.00	\$2,500.00	Washington (WJLA)		11/10/21
75.0	Normal Line / SPOT	10/29/21-10/29/21	3	:30	6:27P- 6:30P (EST)						1			1	\$2,500.00	\$2,500.00	Washington (WJLA)		11/10/21
76.0	Normal Line / SPOT	10/26/21-10/26/21	2	:30	6:57P- 7P (EST)			1						1	\$4,500.00	\$4,500.00	Washington (WJLA)		11/10/21
77.0	Normal Line / SPOT	10/27/21-10/27/21	2	:30	6:57P- 7P (EST)				1					1	\$4,500.00	\$4,500.00	Washington (WJLA)		11/10/21
78.0	Normal Line / SPOT	10/28/21-10/28/21	2	:30	6:57P- 7P (EST)					1					\$4,500.00		Washington (WJLA)		11/10/21
78.0.1	Preempt	10/28/21															Washington (WJLA)	Pre-empt/Exception -	
79.0	Normal Line / SPOT	10/24/21-10/24/21	2	:30	6P- 7P (EST)								2	2	\$525.00	\$1,050.00	Washington (WJLA)		11/10/21
80.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	12:37A- ABC-Nightline		1							1	\$175.00	\$175.00	Washington (WJLA)		11/10/21
81.0	Normal Line / SPOT	10/26/21-10/26/21	2	:30	12:37A- ABC-Nightline			1						1	\$175.00	\$175.00	Washington (WJLA)		11/10/21
82.0	Normal Line / SPOT	10/27/21-10/27/21	2	:30	12:37A- ABC-Nightline				1					1	\$175.00	\$175.00	Washington (WJLA)		11/10/21
83.0	Normal Line / SPOT	10/28/21-10/28/21	2	:30	12:37A- ABC-Nightline					1				1	\$175.00	\$175.00	Washington (WJLA)		11/10/21
84.0	Normal Line / SPOT	10/29/21-10/29/21	2	:30	12:37A- ABC-Nightline						1			1	\$175.00	\$175.00	Washington (WJLA)		11/10/21
85.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	11:35P- ABC-Jimmy Kimmel		3							3	\$400.00	\$1,200.00	Washington (WJLA)		11/10/21
					CON	FIR	RM/	ΔTI	0	N (	CO	N-	ΓŔ	AC	Т	-		·	

Date:

Comments:

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Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

WJLA-TV WASHINGTON, DC	WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Contract # Schedule Dates Advertiser Agency Product Brand Salesperson	5032701 10/23/21-10/31/21 Glenn Youngkin for VA Governor-R (140580) Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186) C23C29 10.23-10.29 (1637061) HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Date Entered Last Modified Entered By CO-OP External # Demo Order Type Package Deal	11/10/21 11/10/21 Mark Afshar No 3 Wide Life
Smart Media Group-Alexa 1427 Leslie Ave Ste 100 Alexandria, VA 22301	andria	Sales Office Buyer Name Phone/Fax CPE Account Types Billing Type Comments	WJLA/GJLA/EJLA  / C23C29 Local/Political Candidate Direct BRD Weekly/Irregular	Commission % Commission Net Total Sales Tax	0.00 \$0.00 \$318,025.00
	-				

Sec Length

Dates

86.0	Normal Line / SPOT	10/26/21-10/26/21	2	:30	11:35P- ABC-Jimmy Kimmel			3					3	\$400.00	\$1,200.0	Washington (WJLA)	1	11/10/21
87.0	Normal Line / SPOT	10/27/21-10/27/21	2	:30	11:35P- ABC-Jimmy Kimmel				3				3	\$400.00	\$1,200.0	Washington (WJLA)	1	11/10/21
88.0	Normal Line / SPOT	10/28/21-10/28/21	2	:30	11:35P- ABC-Jimmy Kimmel				3	3			3	\$400.00	\$1,200.0	Washington (WJLA)	1	11/10/21
89.0	Normal Line / SPOT	10/29/21-10/29/21	2	:30	11:35P- ABC-Jimmy Kimmel					3			3	\$400.00	\$1,200.0	Washington (WJLA)	1	11/10/21
90.0	Normal Line / SPOT	10/25/21-10/25/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM		3						3	\$650.00	\$1,950.0	) Washington (WJLA)	1	11/10/21
91.0	Normal Line / SPOT	10/26/21-10/26/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM			2					2	\$650.00	\$1,300.0	Washington (WJLA)	1	11/10/21
92.0	Normal Line / SPOT	10/27/21-10/27/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM				3				3	\$650.00	\$1,950.0	) Washington (WJLA)	1	11/10/21
93.0	Normal Line / SPOT	10/28/21-10/28/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM				3	3			3	\$650.00	\$1,950.0	) Washington (WJLA)	1	11/10/21
94.0	Normal Line / SPOT	10/29/21-10/29/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM					2			2	\$650.00	\$1,300.0	Washington (WJLA)	1	11/10/21
95.0	Normal Line / SPOT	10/30/21-10/30/21	3	:30	11P- 12A (EST)						1		1	\$250.00	\$250.0	Washington (WJLA)	1	11/10/21
96.0	Normal Line / SPOT	10/31/21-10/31/21	3	:30	11P- 12A (EST)							2	2	\$250.00	\$500.0	Washington (WJLA)	1	11/10/21
					CONI	FIR	MA	TI	ON	C	ON	TRA	/C	Τ				
Accepted-	-Agency/Advertiser:		Dat	te:	Accepted-Sta	tion:								Date:	Comments:			

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Rate

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The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Line

Line Type / Break Type (Ref #)

Printed At: 05:02 PM on Tuesday, February 8 2022

<u>Rate</u>

\$318,025.00

\$318,025.00

Washington (WJLA)

By Broadcast Month Spots

245

245

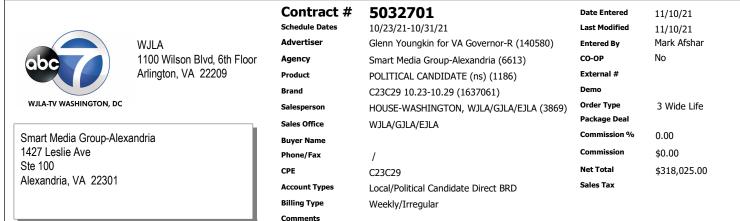
Comments

Entered

Oct. 2021

Grand Total:

Station



Washington (WJLA	-	
By Broadcast Month		<u>Rate</u>
Oct. 2021	245	\$318,025.00
Grand Total:	245	\$318,025.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	Sa	Su S	pots	Rate	Total	Station	Comments	Entered
97.0	Normal Line / SPOT	10/25/21-10/25/21	2	:30	6:58:46P- Wheel Of Fortune		2							2	\$1,800.00	\$3,600.00	Washington (WJLA)		11/10/21
98.0	Normal Line / SPOT	10/25/21-10/25/21	1	:30	7:29:26P- Jeopardy		2							2	\$5,200.00	\$10,400.00	Washington (WJLA)		11/10/21
99.0	Normal Line / SPOT	10/26/21-10/26/21	1	:30	7:29:26P- Jeopardy			2						2	\$5,200.00	\$10,400.00	Washington (WJLA)		11/10/21
100.0	Normal Line / SPOT	10/27/21-10/27/21	1	:30	7:29:26P- Jeopardy				2					2	\$5,200.00	\$10,400.00	Washington (WJLA)		11/10/21
101.0	Normal Line / SPOT	10/28/21-10/28/21	1	:30	7:29:26P- Jeopardy					3				3	\$5,200.00	\$15,600.00	Washington (WJLA)		11/10/21
102.0	Normal Line / SPOT	10/29/21-10/29/21	1	:30	7:29:26P- Jeopardy						2			2	\$5,200.00	\$10,400.00	Washington (WJLA)		11/10/21
103.0	Normal Line / SPOT	10/25/21-10/25/21	3		8P- ABC-Dancing with the Stars (Monday)		1							1	\$3,000.00	\$3,000.00	Washington (WJLA)		11/10/21
104.0	Normal Line / SPOT	10/25/21-10/25/21	2		8P- ABC-Dancing with the Stars (Monday)		2							2	\$4,500.00	\$9,000.00	Washington (WJLA)		11/10/21
105.0	Normal Line / SPOT	10/25/21-10/25/21	3	:30	10P- ABC-The Good Doctor (Monday)		1							1	\$1,500.00	\$1,500.00	Washington (WJLA)		11/10/21
106.0	Normal Line / SPOT	10/26/21-10/26/21	3		7:58P- ABC-The Bachelorette (Tuesday)			3						3	\$2,500.00	\$7,500.00	Washington (WJLA)		11/10/21
107.0	Normal Line / SPOT	10/27/21-10/27/21	3	:30	7:58P- 9P (EST)				2					2	\$2,000.00	\$4,000.00	Washington (WJLA)		11/10/21
108.0	Normal Line / SPOT	10/27/21-10/27/21	3	:30	9P- 10P (EST)				2					2	\$2,500.00	\$5,000.00	Washington (WJLA)		11/10/21
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Accepted-Agency/Advertiser:

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Accepted-Station:

Date:

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B/E Bookend P/B Piggy Back

		Contract # Schedule Dates	<b>5032701</b> 10/23/21-10/31/21	Date Entered Last Modified	11/10/21 11/10/21
	WJLA	Advertiser	Glenn Youngkin for VA Governor-R (140580)	Entered By	Mark Afshar
obc	1100 Wilson Blvd, 6th Floor	Agency	Smart Media Group-Alexandria (6613)	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	C23C29 10.23-10.29 (1637061)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	3 Wide Life
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Smart Media Group-Alexa	andria	Buyer Name		Commission %	0.00
1427 Leslie Ave		Phone/Fax	/	Commission	\$0.00
Ste 100		CPE	C23C29	Net Total	\$318,025.00
Alexandria, VA 22301		Account Types	Local/Political Candidate Direct BRD	Sales Tax	
		Billing Type	Weekly/Irregular		

Alexa	andria, VA 22301		Bil	count Type ling Type mments	Local/Political ( Weekly/Irregul		date Dii	rect	BRD			Š	Gales Tax					
Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Γu \	We Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
109.0	Normal Line / SPOT	10/27/21-10/27/21	3	:30	10P- 11P (EST)				2				2	\$2,000.00	\$4,000.00	Washington (WJLA)		11/10/21
110.0	Normal Line / SPOT	10/28/21-10/28/21	3	:30	10P- 11P (EST)				1				1	\$3,000.00	\$3,000.00	Washington (WJLA)		11/10/21
111.0	Normal Line / SPOT	10/28/21-10/28/21	1	:30	6:58:46P- Wheel Of Fortune				1				1	\$3,600.00	\$3,600.00	Washington (WJLA)		11/10/21
112.0	Normal Line / SPOT	10/29/21-10/29/21	3	:30	7:58P- ABC-Shark Tank (Friday)					2			2	\$2,500.00	\$5,000.00	Washington (WJLA)		11/10/21
113.0	Normal Line / SPOT	10/29/21-10/29/21	3	:30	9P- ABC-20/20 (Friday)					2			2	\$1,500.00	\$3,000.00	Washington (WJLA)		11/10/21
114.0	Normal Line / SPOT	10/24/21-10/24/21	3	:30	6:58P- ABC-Americas Funniest Home Videos (Sunday)							2	2	\$1,500.00	\$3,000.00	Washington (WJLA)		11/10/21
115.0	Normal Line / SPOT	10/24/21-10/24/21	3	:30	8P- ABC-Celebrity Wheel of Fortune (Sunday)							1	1	\$3,000.00	\$3,000.00	Washington (WJLA)		11/10/21
116.0	Normal Line / SPOT	10/24/21-10/24/21	3	:30	9P- ABC-Supermarket Sweep (Sunday)							1	1	\$2,500.00	\$2,500.00	Washington (WJLA)		11/10/21
117.0	Normal Line / SPOT	10/24/21-10/24/21	3	:30	10P- 11P (EST)							2	2	\$1,500.00	\$3,000.00	Washington (WJLA)		11/10/21
118.0	Normal Line / SPOT	10/23/21-10/23/21	3	:30	11:59A- Sports-ABC College Football Early						2		2	\$1,000.00	\$2,000.00	Washington (WJLA)		11/10/21
					CON	FIF	RMA	TI	ON	CC	NC	TF	RACT					

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 05:02 PM on Tuesday, February 8 2022

<u>Rate</u>

\$318,025.00

\$318,025.00

Washington (WJLA)

By Broadcast Month Spots

245

245

Oct. 2021

Grand Total:

		Contract # Schedule Dates	<b>5032701</b> 10/23/21-10/31/21	Date Entered Last Modified	11/10/21 11/10/21
	WJLA	Advertiser	Glenn Youngkin for VA Governor-R (140580)	Entered By	Mark Afshar
abc	1100 Wilson Blvd, 6th Floor	Agency	Smart Media Group-Alexandria (6613)	CO-OP	No
GIOO	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	External #	
		Brand	C23C29 10.23-10.29 (1637061)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	3 Wide Life
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Smart Media Group-Alexa	andria	Buyer Name		Commission %	0.00
1427 Leslie Ave		Phone/Fax	/	Commission	\$0.00
Ste 100		СРЕ	C23C29	Net Total	\$318,025.00
Alexandria, VA 22301		Account Types	Local/Political Candidate Direct BRD	Sales Tax	
		Billing Type	Weekly/Irregular		

Washington (WJLA		
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Oct. 2021	245	\$318,025.00
Grand Total:	245	\$318,025.00

Comments

Entered

119.0	Normal Line / SPOT	10/23/21-10/23/21	3		7:30P- Sports-ABC College Football Prime					3	3	\$2,000.00	\$6,000.00	Washington (WJLA)		1	11/10/21
120.0	Normal Line / SPOT	10/26/21-10/26/21	1	:30	6:58:46P- Wheel Of Fortune		2				2	\$3,600.00	\$7,200.00	Washington (WJLA)		1	11/10/21
121.0	Normal Line / SPOT	10/27/21-10/27/21	1	:30	6:58:46P- Wheel Of Fortune			2			2	\$3,600.00	\$7,200.00	Washington (WJLA)		1	11/10/21
122.0	Normal Line / SPOT	10/28/21-10/28/21	1	:30	6:58:46P- Wheel Of Fortune				2		2	\$3,600.00	\$7,200.00	Washington (WJLA)		1	11/10/21
123.0	Normal Line / SPOT	10/29/21-10/29/21	1	:30	6:58:46P- Wheel Of Fortune	:			2		2	\$3,600.00	\$7,200.00	Washington (WJLA)		1	11/10/21
					CON	IFIR	RMAT	101	1 CC	NTI	RAC	Τ					
Accepted-Agency/Advertiser: Date:					Accepted-St	Accepted-Station: Date:							Comments:				

SPW Mo Tu We Th Fr Sa Su Spots

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B/E Bookend P/B Piggy Back

Printed At: 05:02 PM on Tuesday, February 8 2022

Line Type / Break Type (Ref #)

Dates

Sec Length